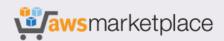


# **AWS Foundational Technical** Review (FTR) for ISVs

Evaluate and Mitigate Security, Reliability, and Operational Risks in Your SaaS Solutions

- FREE Assessment for ISVs
- Get a 'Reviewed by AWS' Badge
- FREE Cloud Assessment Platform by Archera

# **Accelerate Your AWS Co-Selling Journey With a Foundational Technical Review**





- AWS Config Delivery Amazon RDS Delivery
- AWS Lambda Delivery AWS Control Tower Delivery Amazon API Gateway Delivery
- Storage Services Competency AWS Systems Manager Delivery
- Migration Services Competency
- Amazon EC2 for Windows Server Delivery



Quickly Identify and Resolve High-Risk Issues.



**Launch Your Products** on AWS Marketplace, Fast.



Deliver Secure, Reliable, & Scalable Applications.

# Is Your SaaS Solution Built on a Solid Technical Foundation?

Are your customers satisfied with your software's speed and performance?

Can your SaaS products effectively scale to handle spikes in traffic?

Have you experienced any application downtime or service disruptions?

Leveraging the latest AWS technologies to optimize performance and costs?

Are you continuously monitoring and elevating the security of your applications?





Ready to Future-Proof Your SaaS? Start Your Free Review!



Cloud Smarter, **Not Harder** 





# Transform Your SaaS Offering With an FTR

Establish a solid foundation of trust with your customers by leveraging Cloudelligent's Foundational Technical Review (FTR) services to ensure that your software adheres to the AWS Well-Architected Framework.

Evaluate the security, reliability, and operational excellence of your application's technical architecture with Cloudelligent's team of experts. Drive business growth when we help you adopt AWS best practices to strengthen security, enhance performance, and seamlessly scale your SaaS solutions.

## What is an AWS Foundational Technical Review?



Evaluates your SaaS solution's technical architecture and its alignment with best practices.



Focuses on a subset of the AWS Well-Architected Framework (i.e. security, reliability, and operational excellence).



Helps identify &mitigate technical risks for AWS ISV Partners.



Generates recommendations to optimize performance and functionality.

# We Leverage Archera to Speed Up Your Reviews



#### **Free Foundational Technical Review**

Work with the cloud dream team - Technical Account Manager, AWS-Certified Solutions Architect, and Project Manager. Get a thorough evaluation in just 30 minutes.





## **Free Cloud Assessment Platform by Archera**

Automate your FTR process with Archera. Ensure your applications meet AWS Well-Architected standards for security, reliability, and operational excellence.



#### **FTR Mini-Workshop**

Discover how Cloudelligent and Archera can help you elevate the performance, security, and scalability of your solutions on AWS. Let us show you how in a team session!

# What Makes Cloudelligent the Best Choice for FTRs?



### Top 5 Well-Architected Partner

Work with an AWS Advanced Consulting and Well-Architected Partner.



### **Elevated Support**

Receive dedicated support for Well-Architected and Foundational Technical Review Lenses.



### **Easy and Secure Setup**

Onboard your AWS accounts quickly and securely using our templates with read-only and time-limited access.



### **Quick Results**

Obtain results of your Foundational Technical Review of each workload in 30 minutes.





# Benefits of Performing an FTR for ISVs



### **Thrive on AWS Marketplace**

Accelerate your co-selling journey with AWS, expanding expand your market reach and revenue potential.



### **Unlock AWS Partner Programs**

Access select AWS Partner programs such as Competency, Service Ready, and ISV Accelerate.



### **Achieve AWS Partner Validation**

Get a Validated and Differentiated Partner status from AWS and enjoy heightened visibility.



# **AWS Funding**

Fuel business growth by unlocking various AWS funding benefits with a validated FTR.



#### **Elevate SaaS to AWS Standards**

Gain a competitive edge by ensuring that your SaaS solutions meet AWS standards.



### Earn 'Reviewed by **AWS' Badge**

Stand out from the crowd with a 'Reviewed by AWS' solutions badge.

# How Your Review Is Conducted?

#### **STEP 1: FTR Overview Session**

- · Session with our resident Solution Architect.
- We explain our FTR process, focusing on best practices and identifying improvement areas.

#### **STEP 2: Onboard Automation Tool**

- Connect your AWS accounts to Archera.
- Enable automated and secure data collection and analysis.
- · Audit your software or solution against the AWS Well-Architected Framework best practices to reduce risks around security, reliability, and operational excellence.

### **STEP 3: FTR Findings Report and Presentation**

- Generate a detailed report that shows the high-risk and medium-risk issues identified by the automation
- · Present the findings and recommendations to the stakeholders and discuss the improvement plan along with priorities.

#### **Next Steps: Remediate**

- · Cloudelligent helps you address the identified issues to facilitate your business growth. (Actual remediation work performed by Cloudelligent may have associated costs.)
- We help you submit the final FTR report to AWS and apply for AWS FTR ISV credit funding.
- Our team also provides you with all of the necessary evidence to pass an expedited Foundational Technical Review and earn your badge!



**Ready to Future-Proof Your SaaS?** Start Your Free Review!



Cloud Smarter, Not Harder





