ISV Ramp on AWS

Reach Millions of Potential Customers on AWS Marketplace and Accelerate Your Growth

- Access to AWS customer base
- Increased reach and visibility
- Simplified billing and payments
- Scalability and flexibility

Simplify Your Journey to Selling on AWS With Cloudelligent

Are you an Independent Software Vendor (ISV) looking to expand your reach and tap into the vast potential of AWS Marketplace? Look no further than Cloudelligent's **ISV Ramp on AWS** program. Tailored to simplify your entry into AWS Marketplace, this program is crafted to accelerate your sales growth.

We provide comprehensive support for key steps, from setting up your dedicated AWS account to creating optimized listings. Our goal is to expedite your go-to-market strategy and unlock maximum revenue potential.

In Partnership With

Suger

to Accelerate Your AWS Marketplace Experience

aws marketplace

aws PARTNER Advanced Tier Services
- AWS Config Delivery
- Amazon RDS Delivery
- AWS Lambda Delivery
- AWS Control Tower Delivery
- Amazon API Gateway Delivery
- Storage Services Competency
- AWS Systems Manager Delivery
- Migration Services Competency
- Amazon EC2 for Windows Server Delivery

Why Sell on AWS Marketplace?

Slash Licensing Costs
Eliminate up-front licensing fees and offer pay-as-you-go options to attract more customers.

Streamline Procurement
Enable customers to purchase your software directly through AWS Marketplace.

AWS Discounts
Customers benefit from potential discounts on AWS services based on your Marketplace sales.

Accelerate Onboarding
Reduce the time and effort required to onboard new customers.

Simplify Software Updates
Facilitate your developers to effortlessly push updates and focus on valuable activities.

Improve Time-to-Deployment
Enable customers to quickly deploy your solutions with minimal friction.

Ready to Sell Your Solutions With Confidence? Connect with Cloudelligent!

Cloud Smarter, Not Harder

ISV Ramp on AWS: Your All-in-One Solution

Cloudelligent empowers you to focus on what matters most - selling your software. We help you with:

aws

AWS Account Setup
Get your AWS account established and configured for Marketplace selling.

CORESTACK®

Well-Architected Framework Reviews (WAFR)
We leverage CoreStack, an AI-powered platform to assess your solution against the six pillars of the AWS Well-Architected Framework.

CORESTACK®

Foundational Technical Reviews (FTR)
Let us review of your solution's technical readiness using CoreStack and address any potential issues.

Listing Creation and Management
Partnering with Suger, we offer expertise in creating compelling listings and managing your presence on AWS Marketplace.

Suger

We Team Up With Suger to Fast-Track Your AWS Marketplace Journey

Optimize Listing Performance
Leverage data-driven insights to refine your listing and maximize conversions.

Unlock Co-Selling Opportunities
Access new markets and accelerate your sales potential.

Enhance Solution Visibility
Optimize your product listings for improved discoverability.

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